Seller Training 2021









- Sarena Espinoza Colorado Rockies Community Affairs Coordinator
- Nicole Thomas MSU Denver Alumni Relations Coordinator
- Began in the 2018 season exclusively partnered with MSU Denver.
- Raised \$1.6 Million over the past 3 years
- 50% of jackpot goes to the winner
 50% goes to charity
- Benefits MSU Denver students and the Colorado Rockies Foundation
- Things are about to change....

BIG CHANGES

One-Month Long Raffles

- 6 total raffles for the 2021 season
- Raffle starts on the 1st of the month and ends on the last day of the month

Early Bird prizes

- If a fan buys a raffle ticket during the first week of the month, not only will they be eligible to win the cash prize at the end of the month, but they will also be entered into a special drawing for Rockies autographed items.
 - One item per month

BIG CHANGES

Limited sellers

- No walking around
- Stationed at kiosks

Big online push

- Direct fans to <u>ROCKIES5050.COM</u>
- Use QR-Codes

Cash will no longer be accepted

- Touchless payment methods accepted
- Apple pay, Google pay, Samsung pay, and Tap
- American Express NOT accepted









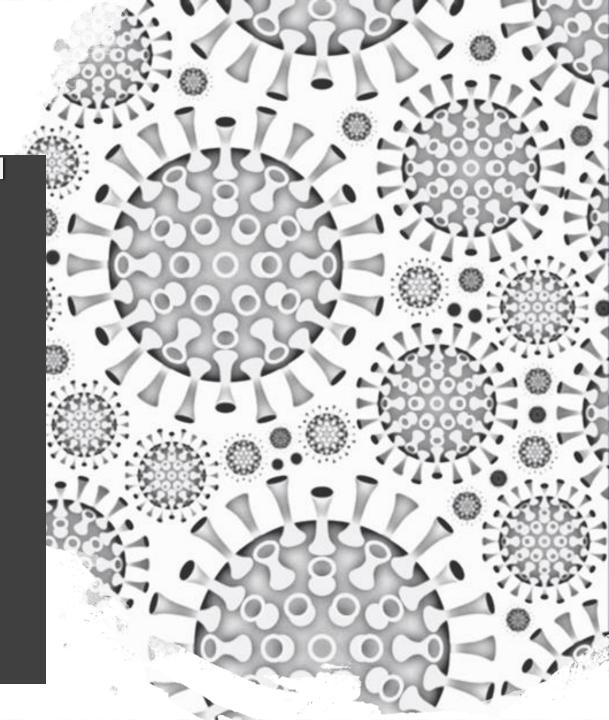


3 Win big for charity!

ROCKIES5050.COM

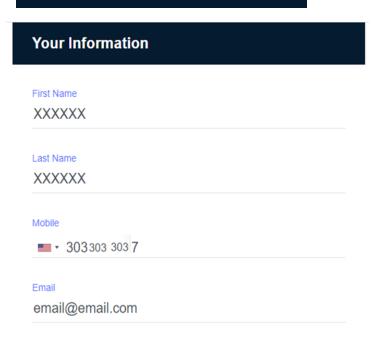
COVID-19 PROTOCOLS

- Read Coors Field Health and Safety Protocol
- Mandatory Mask
- Fill out Health Questionnaire each day you volunteer
- Emailed to you (check junk)
- Only 6 people in raffle room at a time
- Breaks only 15 mins
- Sanitize anything you touch
- No in-suite service
 - Beverages provided
 - Either box lunch or concession vouchers



COVID-19 HEALTH SCREENING

1. CREATE ACCOUNT



2. SCREENSHOT QR- CODE

Confirmation

COORS FIELD CONFIRMATION

You have completed your Coors Field Touchless Registration. Your QR Code is below and has also been sent to you



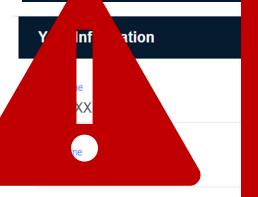
3. SCAN AT COORS FIELD



Next

COVID-19 HEALTH SCREENING

1. CREATE ACCO



Mobile

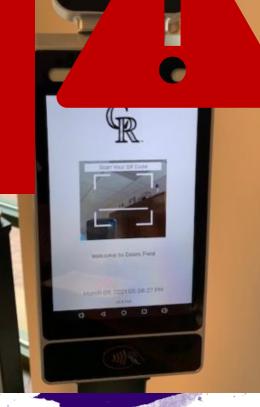
303303 303 7

Email

email@email.com

PLEASE MAKE SURE YOU READ THROUGH AND ANSWER QUESTIONS CAREFULLY





N AT COORS FIELD

GROUND RULES

- Stay in assigned sections
- NO WALKING AROUND
- 15- min breaks
- No eating at concessions until after shift
- No drinking alcohol
- Lost badges = \$10 Cash
- Never tolerate any sort of harassment
- Contact Sarena immediately with any issues

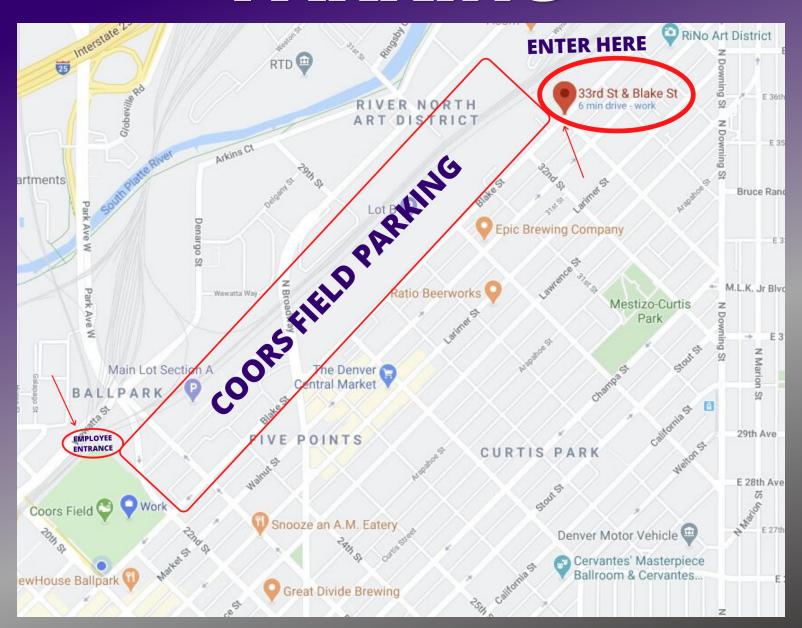


DRESS CODE



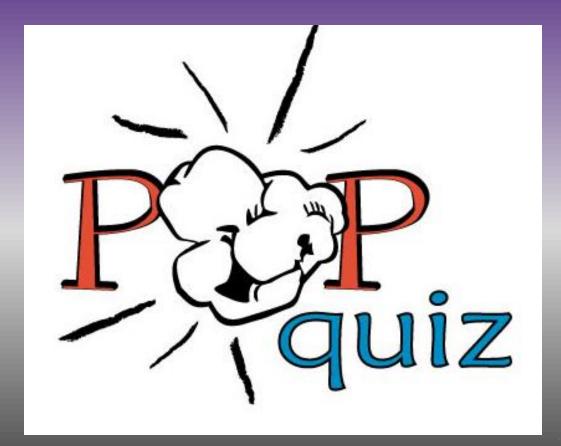
- Mandatory Masks!
- Must be MSU Denver, Rockies, or disposable provided
- Pants are encouraged (without holes)
- If shorts are worn, must be athletic shorts and longer than the aprons
- Close-toed shoes no sandals
- All hats must be MSU Denver or Rockies
- Always worn frontwards
- Red, Blue, or Purple shirt worn underneath apron
- NO OTHER MLB TEAMS

PARKING



GETTING TO THE RAFFLE ROOM

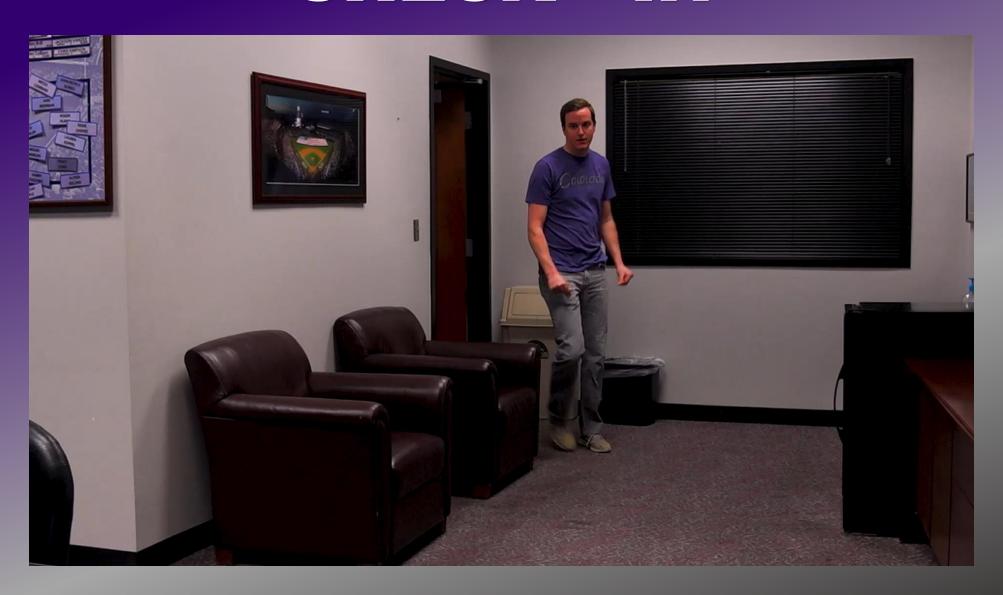




Q: What level is the Raffle Room located on?

A: 3rd Floor – Suite Level

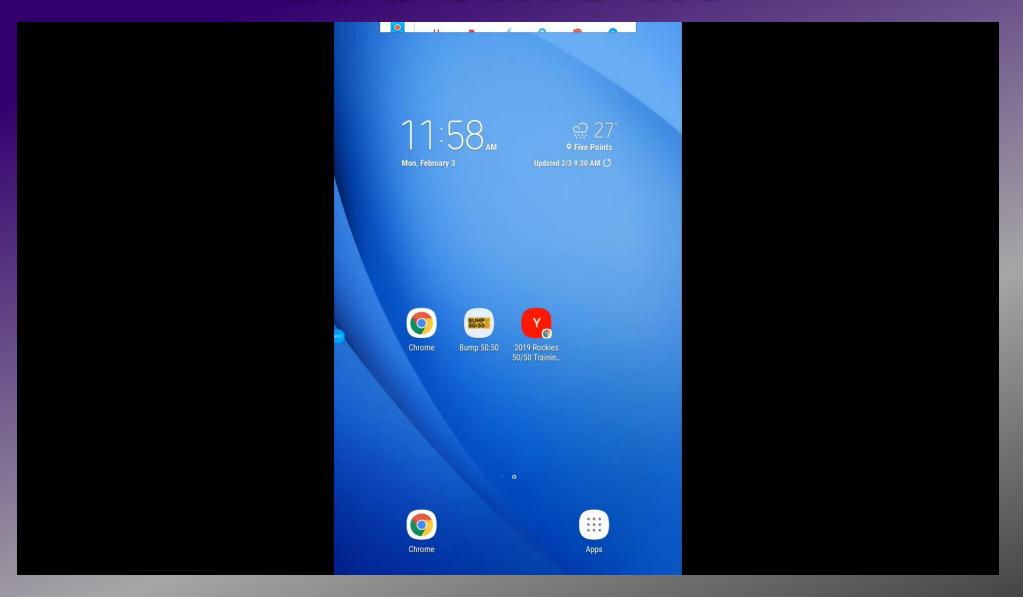
CHECK - IN



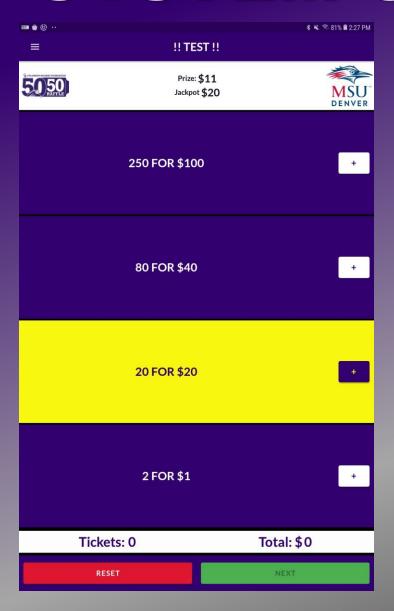
THE DEVICES

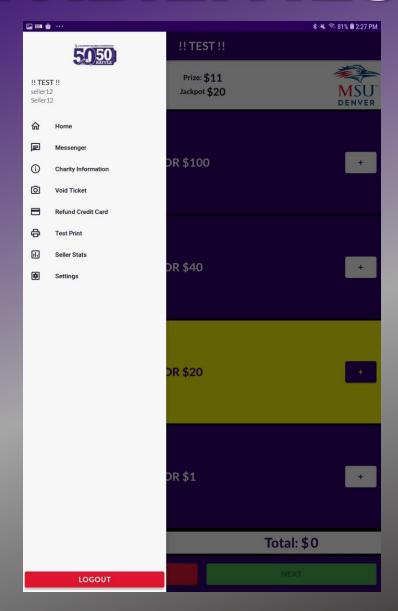


LOGGING IN

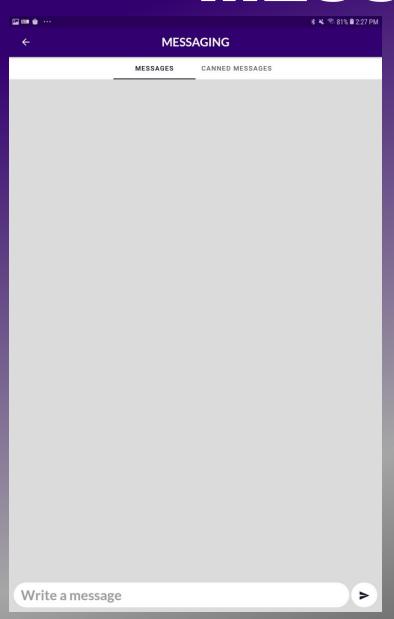


SYSTEM CAPABILITIES



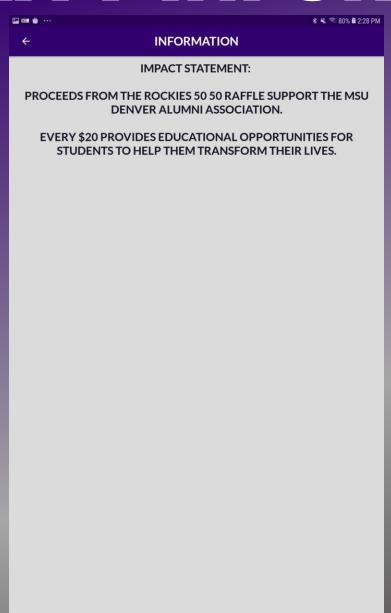


MESSAGING



☑ Ⅲ ⊕ ···		* ❖ ☜ 81%	■ 2:27 PM
← MESSAGING			
	MESSAGES	CANNED MESSAGES	
		I have an emergency.	0
	1	need additional printer paper.	0
		I am returning to drop cash.	0
		I need help with the tablet.	0
		I need help with the printer.	0
	Plea	se disregard my last message.	0
		Your message was received.	0
		Yes	0
		No	0
		I need change.	0
	SI	END	

CHARITY INFORMATION



VOID TICKET



WHAT IS A VOID TICKET?

Basically..... an ACCIDENT



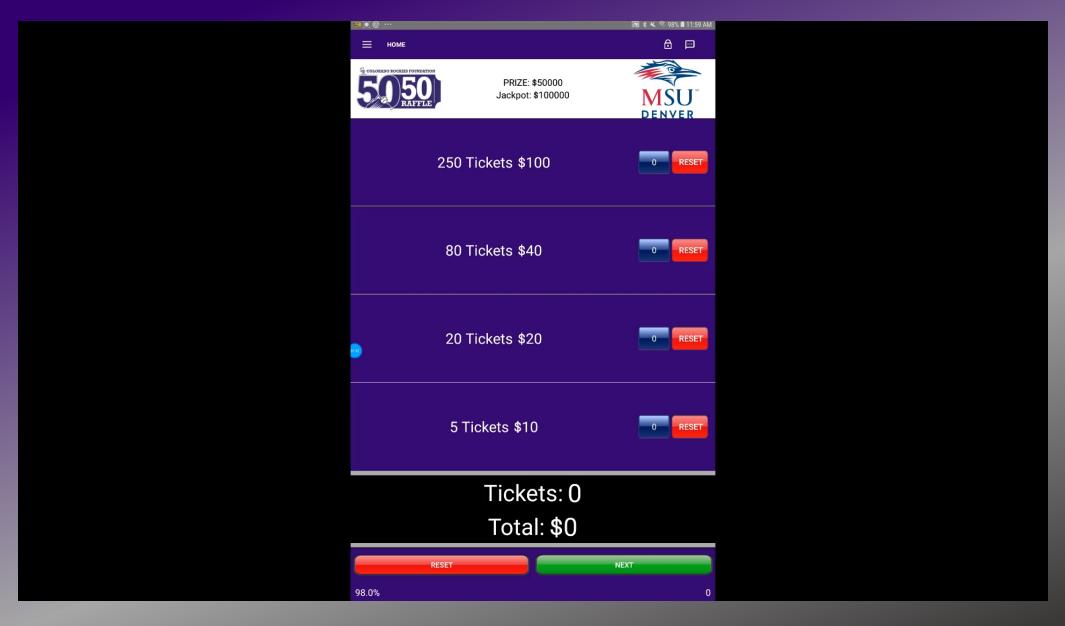
To avoid the OOPS....

- Make sure you press reset before every transaction
- Confirm with the fan their ticket purchase
- Last chance to upsell and get them to buy a larger amount Ex.

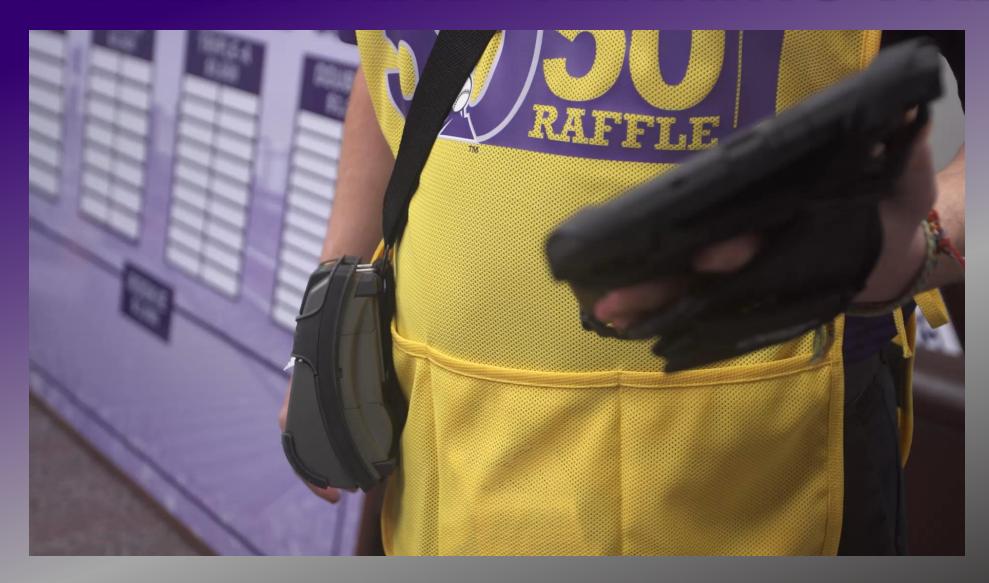
"Are you sure you don't want to buy in at a better value? This raffle is going to be HUGE and you don't want to miss out on a chance to win THOUSANDS OF DOLLARS!"

IMPORTANT: ALL VOIDS LEGALLY MUST BE TURNED INTO RAFFLE MANAGER AT THE END OF THE SHIFT!

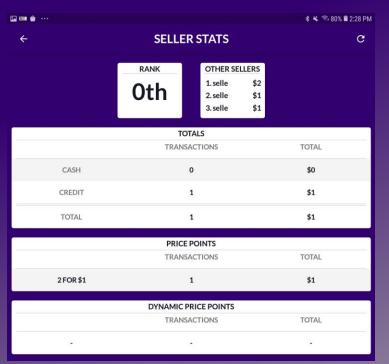
REFUND CREDIT CARD

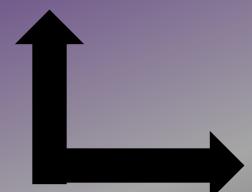


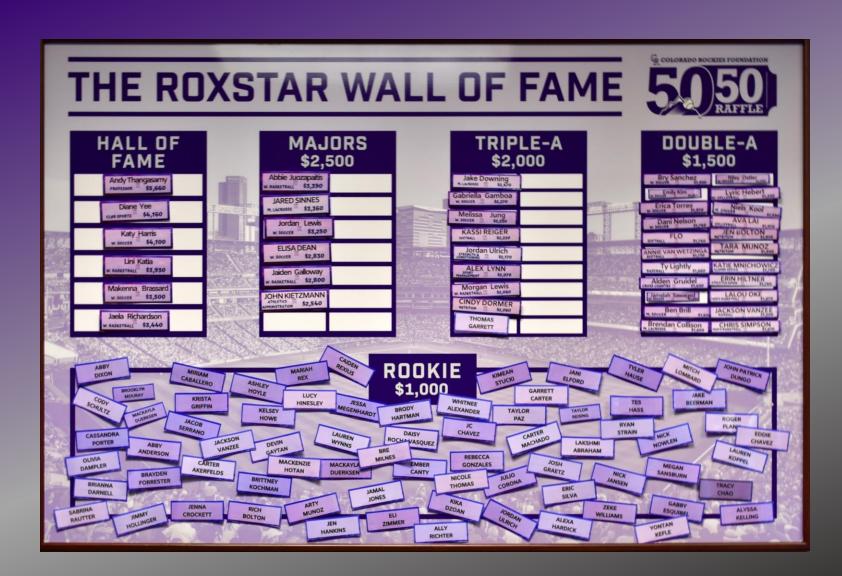
TEST PRINT AND TEARING PAPER



SELLER STATS



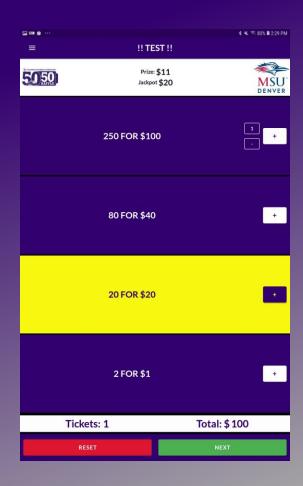


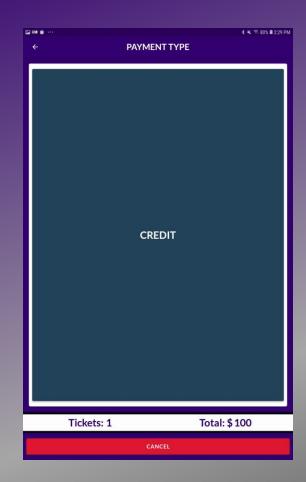


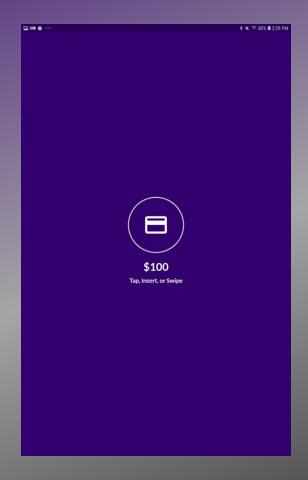
CC TRANSACTION



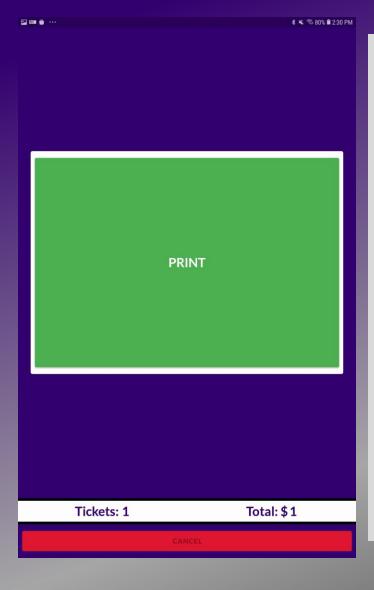
CC TRANSACTION





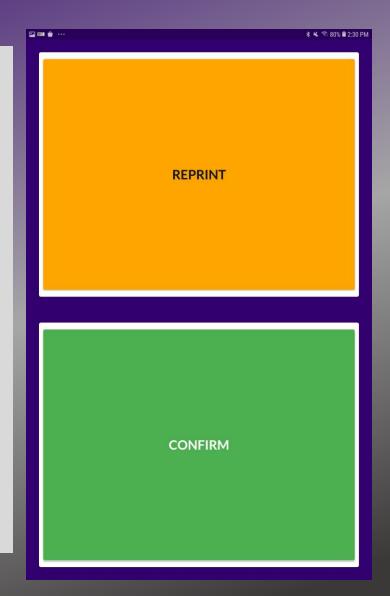


CC TRANSACTION



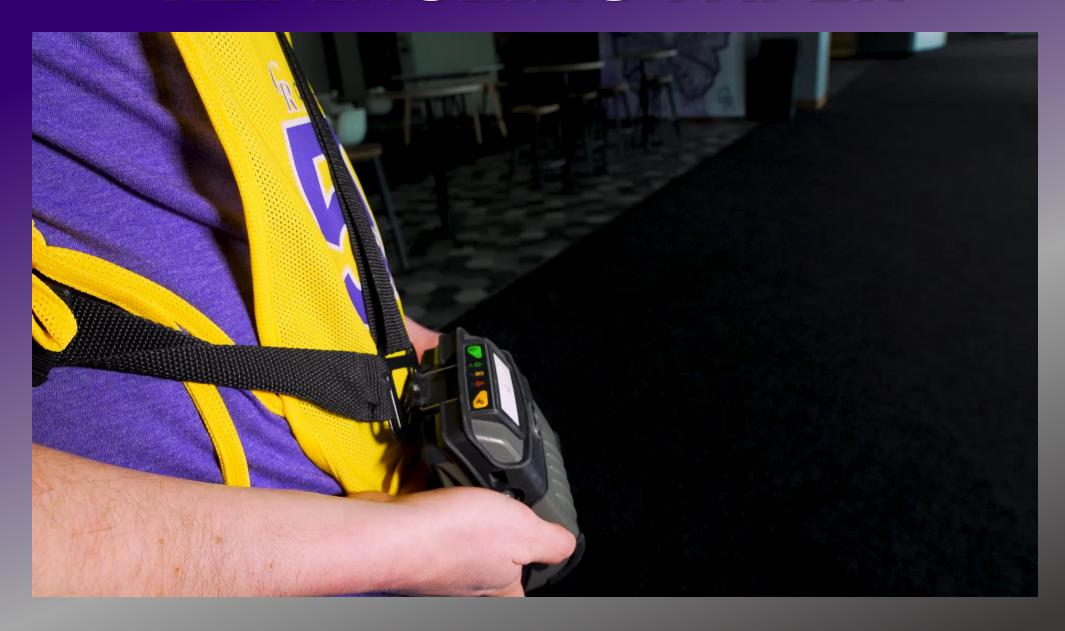
IMPORTANT NOTES:

- Do NOT press confirm until full and complete ticket is the fans hand
- If you run out of paper, there is a jam, or you just tear the ticket bad, use the REPRINT button
- REPRINT: Deletes old numbers and generates new ones
- Once CONFIRM is pressed there is no going back to that screen



PAPER JAM?

REPLACEING PAPER

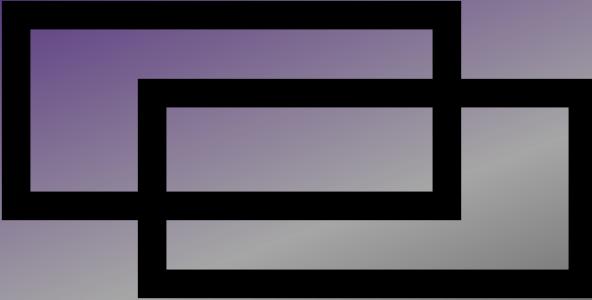


TABLET FREEZING?

STEP 1:

PRESS THIS ICON ON THE BOTTOM LEFT OF THE TABLE

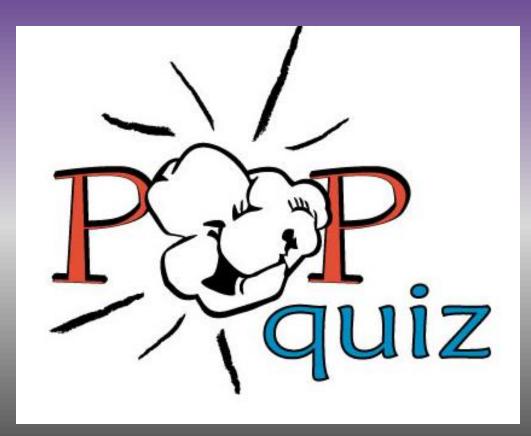




STEP 2:

- AT THE BOTTOM OF THE SCREEN SELECT CLOSE ALL
- THAT WILL FORCED

 CLOSE ALL APPS
- RESIGN INTO THE BUMP 50/50 APP AND RESTART THE TRANSACTION



Q: WHEN DOES YOUR SHIFT END?

A: AFTER THE 7TH INNING

A: 3 OUTS <u>AFTER</u> THEY PLAY TAKE ME OUT TO THE BALL GAME

A: AFTER THE RAFFLE MANAGER
SENDS YOU A MESSAGE TO COME
BACK TO THE RAFFLE ROOM

EXPECTATIONS







Take pride in the way you represent yourself, MSU Denver, and the Rockies Be on time
Be respectful
Act responsibly
Be prepared to
work entire
shift

Follow the rules, HAVE FUN and raise money for your teams!



















QUESTIONS?